

Birch Family Services, Inc.

Financial Statements

June 30, 2024 and 2023

Birch Family Services, Inc.

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Independent Auditors' Report

To the Board of Directors of
Birch Family Services, Inc.

Opinion

We have audited the financial statements of Birch Family Services, Inc. (the Organization), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America (GAAP).

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with GAAP, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings and certain internal control related matters that we identified during the audit.

Baker Tilly US, LLP

New York, New York
November 21, 2024

Birch Family Services, Inc.

Statements of Financial Position

June 30, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Assets		
Current Assets		
Cash and cash equivalents	\$ 1,882,402	\$ 3,918,927
Investments	12,130,895	10,841,659
Accounts receivable	17,171,966	11,704,573
Pledges receivable	-	161,500
Prepaid expenses and other assets	1,180,491	922,200
	<u>32,365,754</u>	<u>27,548,859</u>
Total current assets	32,365,754	27,548,859
Assets Limited as to Use	139,640	139,640
Fixed Assets, Net	16,590,275	14,831,506
Right-of-Use Assets, Operating Leases	14,711,047	19,149,316
	<u>63,806,716</u>	<u>61,669,321</u>
Total assets	<u>\$ 63,806,716</u>	<u>\$ 61,669,321</u>
Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued expenses	\$ 3,868,408	\$ 2,985,671
Accrued compensation	7,547,182	5,615,045
Deferred revenue	376,013	192,500
Due to governmental agencies, current portion	5,922,352	3,102,205
Lines of credit	5,657,373	5,252,834
Bonds payable, current portion	90,000	199,912
Loans and mortgages payable, current portion	337,266	361,931
Operating leases, current portion	5,150,928	4,975,916
Finance leases, current portion	257,796	57,124
	<u>29,207,318</u>	<u>22,743,138</u>
Total current liabilities	29,207,318	22,743,138
Due to Governmental Agencies, Net of Current Portion	-	291,061
Bonds Payable, Net of Current Portion	328,319	946,459
Loans and Mortgages Payable, Net of Current Portion	6,339,134	6,650,500
Operating Leases, Net of Current Portion	10,602,003	15,366,847
Finance Leases, Net of Current Portion	425,075	59,611
	<u>46,901,849</u>	<u>46,057,616</u>
Total liabilities	46,901,849	46,057,616
Commitments and Contingencies		
Net Assets		
Net assets without donor restrictions	16,417,916	15,085,198
Net assets with donor restrictions	486,951	526,507
	<u>16,904,867</u>	<u>15,611,705</u>
Total net assets	16,904,867	15,611,705
Total liabilities and net assets	<u>\$ 63,806,716</u>	<u>\$ 61,669,321</u>

See notes to financial statements

Birch Family Services, Inc.

Statement of Activities

Year Ended June 30, 2024

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Other Support			
Tuition revenue	\$ 35,962,858	\$ -	\$ 35,962,858
Medicaid revenue for community services	37,079,974	-	37,079,974
Government grants	11,693,384	-	11,693,384
Training and consultant services	151,158	-	151,158
Contributions	175,948	32,500	208,448
Contributed nonfinancial assets	593,550	-	593,550
Special events	446,780	-	446,780
Less direct costs of special events	(158,425)	-	(158,425)
Investment gain, net	1,289,236	-	1,289,236
Gain on sale of fixed assets	645,274	-	645,274
Other revenue	1,496,592	-	1,496,592
Net assets released from restrictions	72,056	(72,056)	-
Total revenue and other support	89,448,385	(39,556)	89,408,829
Expenses			
Program services:			
Educational services	38,525,787	-	38,525,787
Community services	36,853,803	-	36,853,803
Other programs	1,535,221	-	1,535,221
Total program services	76,914,811	-	76,914,811
Supporting services:			
Management and general	10,446,208	-	10,446,208
Fundraising	754,648	-	754,648
Total supporting services	11,200,856	-	11,200,856
Total expenses	88,115,667	-	88,115,667
Change in net assets	1,332,718	(39,556)	1,293,162
Net Assets			
Beginning	15,085,198	526,507	15,611,705
Ending	\$ 16,417,916	\$ 486,951	\$ 16,904,867

See notes to financial statements

Birch Family Services, Inc.

Statement of Activities

Year Ended June 30, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
Revenue and Other Support			
Tuition revenue	\$ 36,272,947	\$ -	\$ 36,272,947
Medicaid revenue for community services	33,924,039	-	33,924,039
Government grants	20,211,713	-	20,211,713
Training and consultant services	117,998	-	117,998
Contributions	200,549	175,000	375,549
Contributed nonfinancial assets	542,964	-	542,964
Special events	527,197	-	527,197
Less direct costs of special events	(191,635)	-	(191,635)
Investment gain, net	893,889	-	893,889
Other revenue	793,958	-	793,958
Net assets released from restrictions	27,181	(27,181)	-
Total revenue and other support	93,320,800	147,819	93,468,619
Expenses			
Program services:			
Educational services	36,710,704	-	36,710,704
Community services	34,911,642	-	34,911,642
Other programs	854,731	-	854,731
Total program services	72,477,077	-	72,477,077
Supporting services:			
Management and general	10,128,506	-	10,128,506
Fundraising	636,010	-	636,010
Total supporting services	10,764,516	-	10,764,516
Total expenses	83,241,593	-	83,241,593
Change in net assets	10,079,207	147,819	10,227,026
Net Assets			
Beginning	5,005,991	378,688	5,384,679
Ending	\$ 15,085,198	\$ 526,507	\$ 15,611,705

See notes to financial statements

Birch Family Services, Inc.

Statement of Functional Expenses

Year Ended June 30, 2024

	Program Services				Supporting Services			
	Educational Services	Community Services	Other Programs	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total
Salaries and Related Expenses								
Salaries	\$ 23,631,665	\$ 17,720,692	\$ 917,760	\$ 42,270,117	\$ 5,362,388	\$ 475,376	\$ 5,837,764	\$ 48,107,881
Payroll taxes and employee benefits	4,724,230	3,662,455	164,468	8,551,153	1,056,817	82,242	1,139,059	9,690,212
Total salaries and related expenses	28,355,895	21,383,147	1,082,228	50,821,270	6,419,205	557,618	6,976,823	57,798,093
Property Expenses								
Rental/Lease	4,355,174	817,847	40,608	5,213,629	613,477	28,387	641,864	5,855,493
Repairs and maintenance	677,663	1,180,365	21,913	1,879,941	391,196	62,695	453,891	2,333,832
Utilities	401,338	357,768	-	759,106	60,740	-	60,740	819,846
Total property expenses	5,434,175	2,355,980	62,521	7,852,676	1,065,413	91,082	1,156,495	9,009,171
Other Expenses								
Contracted personal services	1,580,699	6,597,016	237,477	8,415,192	477,974	157	478,131	8,893,323
Consumer expenses	-	61,791	2,975	64,766	-	-	-	64,766
Food	670,402	759,374	6,718	1,436,494	22,445	8,652	31,097	1,467,591
Audit and legal	2,253	22,608	-	24,861	320,564	-	320,564	345,425
Travel	2,189	533,611	4,356	540,156	16,215	291	16,506	556,662
Expensed equipment	184,238	264,729	-	448,967	30,792	15,065	45,857	494,824
Information technology	167,632	140,236	272	308,140	336,008	15,843	351,851	659,991
Telecommunications	182,855	376,632	2,866	562,353	61,508	2,125	63,633	625,986
Staff development	68,964	45,792	42,862	157,618	206,296	707	207,003	364,621
Insurance	393,150	502,232	9,040	904,422	256,897	7,412	264,309	1,168,731
Real estate taxes	133,051	28,396	-	161,447	39,274	-	39,274	200,721
Supplies	986,863	735,490	80,815	1,803,168	80,547	37,752	118,299	1,921,467
Professional fees	108,829	7,568	677	117,074	645,891	1,708	647,599	764,673
Interest and bank fees	47,729	534,251	148	582,128	328,089	13,199	341,288	923,416
Interest expense, amortization of debt issuance costs	12,466	27,921	-	40,387	-	-	-	40,387
Services assessment	-	1,074,461	-	1,074,461	-	-	-	1,074,461
Miscellaneous expenses	66,657	226,515	2,266	295,438	70,651	3,037	73,688	369,126
Total other expenses	4,607,977	11,938,623	390,472	16,937,072	2,893,151	105,948	2,999,099	19,936,171
Subtotal before depreciation and amortization	38,398,047	35,677,750	1,535,221	75,611,018	10,377,769	754,648	11,132,417	86,743,435
Depreciation and Amortization	127,740	1,176,053	-	1,303,793	68,439	-	68,439	1,372,232
Total expenses	\$ 38,525,787	\$ 36,853,803	\$ 1,535,221	\$ 76,914,811	\$ 10,446,208	\$ 754,648	\$ 11,200,856	\$ 88,115,667

See notes to financial statements

Birch Family Services, Inc.

Statement of Functional Expenses

Year Ended June 30, 2023

	Program Services				Supporting Services			
	Educational Services	Community Services	Other Programs	Total Program Services	Management and General	Fundraising	Total Supporting Services	Total
Salaries and Related Expenses								
Salaries	\$ 23,494,580	\$ 17,871,694	\$ 413,986	\$ 41,780,260	\$ 5,084,978	\$ 457,095	\$ 5,542,073	\$ 47,322,333
Payroll taxes and employee benefits	3,894,370	3,332,944	84,875	7,312,189	870,014	76,160	946,174	8,258,363
Total salaries and related expenses	27,388,950	21,204,638	498,861	49,092,449	5,954,992	533,255	6,488,247	55,580,696
Property Expenses								
Rent	4,284,166	749,347	38,616	5,072,129	623,583	27,000	650,583	5,722,712
Repairs and maintenance	778,002	1,416,245	94,475	2,288,722	492,485	328	492,813	2,781,535
Utilities	376,782	379,310	-	756,092	58,558	-	58,558	814,650
Total property expenses	5,438,950	2,544,902	133,091	8,116,943	1,174,626	27,328	1,201,954	9,318,897
Other Expenses								
Contracted personal services	1,553,985	5,260,403	29,817	6,844,205	617,308	12,927	630,235	7,474,440
Consumer expenses	-	63,201	24,700	87,901	-	-	-	87,901
Food	557,830	761,093	2,017	1,320,940	3,245	3,425	6,670	1,327,610
Audit and legal	4,123	32,649	-	36,772	322,887	-	322,887	359,659
Travel	8,680	463,799	1,237	473,716	12,155	848	13,003	486,719
Expensed equipment	210,865	226,494	84,771	522,130	44,459	-	44,459	566,589
Information technology	115,109	142,978	3,258	261,345	256,696	15,962	272,658	534,003
Telecommunications	58,447	249,124	-	307,571	80,925	2,102	83,027	390,598
Staff development	86,370	35,399	9,246	131,015	186,196	543	186,739	317,754
Insurance	303,010	444,417	17,253	764,680	241,652	6,715	248,367	1,013,047
Real estate taxes	65,658	94,124	-	159,782	37,303	-	37,303	197,085
Supplies	569,292	761,388	45,090	1,375,770	77,050	8,991	86,041	1,461,811
Professional fees	28,893	9,734	1,014	39,641	590,513	4,564	595,077	634,718
Interest and bank fees	50,356	452,297	1,472	504,125	235,153	9,354	244,507	748,632
Interest expense, amortization of debt issuance costs	13,599	33,976	-	47,575	-	-	-	47,575
Services assessment	-	1,006,953	-	1,006,953	-	-	-	1,006,953
Miscellaneous expenses	137,117	89,727	1,718	228,562	163,067	9,996	173,063	401,625
Total other expenses	3,763,334	10,127,756	221,593	14,112,683	2,868,609	75,427	2,944,036	17,056,719
Subtotal before depreciation and amortization	36,591,234	33,877,296	853,545	71,322,075	9,998,227	636,010	10,634,237	81,956,312
Depreciation and Amortization	119,470	1,034,346	1,186	1,155,002	130,279	-	130,279	1,285,281
Total expenses	\$ 36,710,704	\$ 34,911,642	\$ 854,731	\$ 72,477,077	\$ 10,128,506	\$ 636,010	\$ 10,764,516	\$ 83,241,593

See notes to financial statements

Birch Family Services, Inc.

Statements of Cash Flows

Years Ended June 30, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Cash Flows From Operating Activities		
Change in net assets	\$ 1,293,162	\$ 10,227,026
Adjustments to reconcile change in net assets to net cash flows from operating activities:		
Depreciation and amortization	1,372,232	1,285,281
Interest expense, amortization of debt issuance costs	40,387	47,575
Gain on sale of fixed assets	(645,274)	-
Net unrealized and realized gain in fair value of investments	(1,100,684)	(734,104)
Net accretion of operating leases	(151,563)	(72,818)
(Increase) decrease in:		
Accounts receivable	(5,467,393)	(1,136,208)
Pledges receivable	161,500	(148,500)
Prepaid expenses and other assets	(258,291)	(97,206)
Increase (decrease) in:		
Accounts payable and accrued expenses	882,737	(1,172,831)
Accrued compensation	1,932,137	(1,467,877)
Deferred revenue	183,513	(10,941,400)
Due to governmental agencies	2,529,086	(424,559)
Net cash flows from operating activities	<u>771,549</u>	<u>(4,635,621)</u>
Cash Flows From Investing Activities		
Purchases of fixed assets	(2,667,908)	(2,544,568)
Proceeds from the sale of fixed assets	990,000	-
Purchases of investments	(7,275,785)	(8,429,889)
Sales of investments	<u>7,087,233</u>	<u>8,270,103</u>
Net cash flows from investing activities	<u>(1,866,460)</u>	<u>(2,704,354)</u>
Cash Flows From Financing Activities		
Repayments of bonds payable	(742,540)	(190,000)
Proceeds from mortgages payable	-	3,511,285
New mortgage issuance costs	-	(9,117)
Repayments of loans and mortgages payable	(361,930)	(347,258)
Repayments of finance leases	(241,683)	(85,390)
Proceeds from line of credit	9,404,539	10,502,834
Repayments of line of credit	<u>(9,000,000)</u>	<u>(10,260,914)</u>
Net cash flows from financing activities	<u>(941,614)</u>	<u>3,121,440</u>
Net change in cash and cash equivalents	(2,036,525)	(4,218,535)
Cash and Cash Equivalents, Beginning	<u>3,918,927</u>	<u>8,137,462</u>
Cash and Cash Equivalents, Ending	<u>\$ 1,882,402</u>	<u>\$ 3,918,927</u>
Supplemental Disclosures of Cash Flow Information		
Cash paid during the year for interest	<u>\$ 819,930</u>	<u>\$ 690,937</u>

Noncash Transactions

During the years ended June 30, 2024 and 2023, Birch acquired vehicles via finance lease financing in the amount of \$807,819 and \$66,350, respectively.

See notes to financial statements

Birch Family Services, Inc.

Notes to Financial Statements

June 30, 2024 and 2023

1. Nature of Organization

Birch Family Services, Inc. (Birch) is a not-for-profit organization that operates 9 schools in New York City for preschool and school-age students with various learning disabilities and serious developmental disabilities, as well as for nondisabled children. Birch also operates 9 Intermediate Care Facilities (ICFs), 11 Individual Residential Alternative Facilities (IRAs) and 2 day habilitation facilities, and provides other services for developmentally disabled individuals varying in age from birth through adulthood.

2. Summary of Significant Accounting Policies

The significant accounting policies followed by Birch in preparing the accompanying financial statements are as follows:

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with United States generally accepted accounting principles.

Classification of Net Assets

The classification of a not-for-profit organization's net assets and its support, revenue and expenses are based on the existence or absence of donor-imposed restrictions. The amounts for each class of net assets, net assets without donor restrictions or net assets with donor restrictions, are presented in the statements of financial position, and the amounts of change in each of those classes of net assets are presented in the statements of activities.

These classes are defined as follows:

Net Assets Without Donor Restrictions - Net assets that are not subject to donor-imposed stipulations and that may be expended for any purpose in achieving the primary objectives of Birch.

Net Assets With Donor Restrictions - Net assets resulting from contributions and other inflows of assets whose use by Birch is limited by donor-imposed stipulations that either expire by the passage of time or can be fulfilled and removed by actions of Birch pursuant to those stipulations. When such stipulations end or are fulfilled, such net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Net assets with donor restrictions also include net assets that are subject to donor-imposed stipulations that must be maintained in perpetuity by Birch.

Cash and Cash Equivalents

Cash and cash equivalents include cash and highly liquid financial instruments with original maturity dates of three months or less from the date purchased.

Fair Value

Under authoritative guidance, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the entity transacts. Birch must determine whether its assets and liabilities recorded at fair value are valued based on Level 1 (valued based on quoted prices in an active market for identical assets), Level 2 (valued based on significant other observable inputs) or Level 3 (valued based on significant unobservable inputs) measurements.

Birch Family Services, Inc.

Notes to Financial Statements

June 30, 2024 and 2023

Investments

Investments are recorded at their fair values based upon quoted market prices, when available, or estimates of fair value. Donated investments are recorded at fair value at the date of donation or, if sold immediately after receipt, at the amount of sales proceeds received (which are considered a fair measure of the value at the date of donation). Gains and losses on investments are reported in the statements of activities as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law.

Accounts Receivable and Pledges Receivable

Accounts receivable are stated at the amount of consideration due from third-party payors, which Birch has the right to receive. As of June 30, 2024 and 2023, substantially all accounts receivable were due from New York State, Medicaid and other government agencies. Consistent with industry standards, receivables due from various payors are generally payable within 45 to 120 days (except for the New York State Education Department reconciled rate receivables, which are payable over longer periods).

Pledges receivable are reported at their outstanding unpaid principal balances reduced by an allowance for doubtful accounts, if any. Included in contributions are amounts to be collected over the next several years, which are carried at the present value of the remaining pledge receivable discounted using Birch's risk adjusted weighted-average rate of borrowing.

Allowance for Credit Losses

Birch recognizes an allowance for credit losses for its receivables arising from reciprocal transactions (accounts receivable) to present the net amount expected to be collected as of the statements of financial position dates. Such allowance is based on the credit losses expected to arise over the life of the asset which includes consideration of past events and historical loss experience, current events and also future events. Such receivables are written off when Birch determines that such receivables are deemed uncollectible.

Birch utilizes the loss rate method in determining its lifetime expected credit losses on accounts receivable. Qualitative and quantitative adjustments related to current conditions and the reasonable and supportable forecast period consider all the following: past due receivables, payor type, customer creditworthiness, and the effect of other external forces, such as economic conditions and legal and regulatory requirements, on the level of estimated credit losses in the existing receivables. As of June 30, 2024, the allowance for credit losses was approximately \$215,000. As of June 30, 2023, allowance was approximately \$215,000.

Allowance for Doubtful Accounts

Birch recognizes an allowance for doubtful accounts for receivables arising from nonreciprocal revenue (pledges receivable). Bad debt expense is recorded when a receivable is determined to be uncollectible based upon periodic review of the accounts by management. Factors used to determine whether an allowance should be recorded include the age of the receivable and a review of payments subsequent to year-end. As of June 30, 2024 and 2023, there was no allowance for doubtful accounts.

Assets Limited as to Use

Assets limited as to use represent debt service reserve funds established as required under the bond financing agreements, plus interest earned.

Birch Family Services, Inc.

Notes to Financial Statements
June 30, 2024 and 2023

Deferred Bond and Loan Financing Costs

Issuance costs related to the acquisition and refinancing of bonds and loans are amortized as interest expense over the lives of the related bond or loan obligation and are reported as a direct deduction of the related debt on the statements of financial position.

Fixed Assets, Net

Fixed assets are stated at cost, net of accumulated depreciation and amortization. Birch's policy is to capitalize all purchases in excess of \$5,000 and with useful lives of one year or more. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

Leasehold improvements and equipment under finance leases are amortized over the shorter of the lease term or the estimated useful lives of the related assets.

The useful lives of the fixed assets are as follows:

	Estimated Useful Lives (Years)
Buildings and building improvements	25
Leasehold improvements	5-25
Furniture, fixtures and equipment	3-20
Vehicles	3-5

Impairment of Long-lived Assets

Long-lived assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If such assets are deemed to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. There were no impairment losses for the years ended June 30, 2024 and 2023.

Vacation and Sick Time

Vacation time is available to all employees of Birch except for instructional staff, per-diem and part-time employees. Unused vacation time as of each fiscal year end (June 30) may be carried over until September 30 of the following fiscal year for use. Vacation time not utilized by September 30 will be converted into banked sick time. Employees who terminate employment and provide appropriate notice will be paid out for accrued but unused vacation time they have earned during the current fiscal year. Sick time is available to all employees of Birch except for per-diem and part-time employees and is only to be utilized for time off needed for an illness. Unused sick time as of each fiscal year end will be transferred to the employee's banked sick time. Employees may bank a maximum of 90 sick days. Terminated employees are not compensated for unused sick or banked sick time days.

Revenue Recognition

Contributions and promises to give - Contributions, including unconditional promises to give that are expected to be collected within one year, are recognized as revenues in the period they are made/pledged and are either classified as with or without donor restrictions. Conditional contributions, including conditional promises to give, which contain both a barrier and a right of return or release, are not included as support until the conditions are substantially met.

Birch Family Services, Inc.

Notes to Financial Statements

June 30, 2024 and 2023

Birch reports gifts of land, buildings and equipment as contributions without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as additions to net assets with donor restrictions. Expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

Government grants are generally earned based on contract rates or costs incurred up to the approved amounts. These grants are subject to audit and adjustment based upon regulations of the various funding entities. The effects of any such adjustments are recorded when reasonably determinable.

Third-party reimbursement and revenue recognition - Birch receives substantially all of its revenue for services provided to approved clients from third-party reimbursement agencies. These fee for service revenues are based on predetermined rates based on cost reimbursement principles and are subject to audit and retroactive adjustment by the respective third-party fiscal intermediary. In the opinion of management, retroactive adjustments, if any, would not be material to the financial position or results of operations of Birch.

Tuition revenue and Medicaid revenue for community services are reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods, as final settlements are determined.

Accounts receivable from contracts with customers as of June 30, 2024, 2023 and 2022 were \$17,171,966, \$11,704,573 and \$10,568,365, respectively.

Deferred revenue from contracts with customers as of June 30, 2024, 2023 and 2022 were \$376,013, \$192,500 and \$1,133,900, respectively.

Special Events

A portion of special events revenue represents a reciprocal transaction equal to the cost of direct expenses with the remainder representing contributions. For the years ended June 30, 2024 and 2023, direct expenses were \$158,425 and \$191,635, respectively, and are netted against special events revenue.

Functional Allocation of Expenses

The costs of providing the various programs, fundraising and administrative activities have been detailed by expense category on a functional basis in the statements of functional expenses. Direct program, fundraising and administrative expenses are charged to the cost centers in which they are incurred. Shared costs have been allocated among the various cost centers based using allocation methods below.

Birch utilizes various allocation methodologies for all staff to ensure costs are fairly and accurately allocated across each program based on estimated time and effort, job function, census capacity or classroom capacity weighted by hours of operation.

Payroll taxes and employee benefits are allocated using the ratio value of the monthly salary expense for each site/program as a percentage of the total agency salary on a monthly basis.

Property expenses, depreciation and amortization are allocated based on square footage.

Tax Status

Birch is incorporated in the State of New York and is exempt from federal, state and local income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC). Birch has been determined by the Internal Revenue Service (IRS) not to be a private foundation within the meaning of Section 509(a) of the IRC.

Uncertain Tax Positions

Management evaluated Birch's tax positions and concluded that Birch had taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) No. 740.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Concentration of Credit Risk

Financial instruments which potentially subject Birch to concentration of credit risk consist primarily of cash and cash equivalents, investments and accounts receivable. At various times, Birch has cash deposits at financial institutions which exceed the Federal Deposit Insurance Corporation insurance limits. These financial institutions have strong credit ratings and management believes that credit risk related to these accounts is minimal. Investments are subject to credit risk (i.e. risk investments may be less than AAA rating), interest rate risk (i.e. risk that investments' interest rates are unfavorable to in comparison to market interest rates) and concentration of credit risk (i.e. risk that portfolio of investments may not be diversified due to a limited number of investments). Accounts receivable are predominantly from federal, state and local governmental agencies.

Lease Expense

Birch has operating leases for its administrative offices, program sites, vehicles and office equipment. Birch recognizes right-of-use assets and operating lease liabilities for operating leases based on the net present value of future minimum lease payments. Lease expense is recognized on a straight-line basis over the noncancelable lease term, including renewal periods that are considered reasonably certain.

Recently Adopted Accounting Pronouncement

In June 2016, the FASB issued Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments—Credit Losses (Topic 326)*. The ASU introduces a new credit loss methodology, Current Expected Credit Losses (CECL), which requires earlier recognition of credit losses, while also providing additional transparency about credit risk. Since its original issuance in 2016, the FASB has issued several updates to the original ASU. The CECL methodology utilizes a lifetime "expected credit loss" measurement objective for the recognition of credit losses at the time the financial asset is originated or acquired. The expected credit losses are adjusted each period for changes in expected lifetime credit losses. The methodology replaces the multiple existing impairment methods in current GAAP, which generally require that a loss be incurred before it is recognized. This ASU does not apply to contributions receivable. On July 1, 2023, Birch adopted the ASU using the modified retrospective transition approach of the period of adoption. There was no adjustment to net assets upon adoption. Disclosures have been included within the financial statements to meet the requirements of Topic 326.

Birch Family Services, Inc.

Notes to Financial Statements

June 30, 2024 and 2023

3. Revenue From Contracts With Customers

Birch disaggregates revenue from contracts with customers by type of service as this depicts the nature, amount, timing and uncertainty of its revenue and cash flows as affected by economic factors. Performance obligations are satisfied as services are rendered. Payments are due upon receipt of related billing. Birch's tuition revenue is fee for service revenues funded by the New York City Department of Education (DOE) and New York State Department of Education (SED). Birch's community services revenue is fee for service revenues funded by New York State Department of Health for the Office for People with Developmental Disabilities (OPWDD) programs. Medicaid revenue for community services consists of the following for the year ended June 30, 2024:

	Intermediate Care Facilities (ICF)	Individualized Residential Alternatives (IRA)	Day and Community Habilitation and Other	Total
Medicaid	\$ 18,720,158	\$ 11,769,549	\$ 2,120,679	\$ 32,610,386
ICF capital reimbursement	759,641	-	-	759,641
Food stamps	-	195,410	-	195,410
IRA room and board fees	-	227,325	-	227,325
SSI/SSA	331,481	632,239	-	963,720
Residential reserve for replacement	-	57,600	-	57,600
Supplemental income	-	1,373,445	-	1,373,445
Other	387,706	386,111	118,630	892,447
Total	\$ 20,198,986	\$ 14,641,679	\$ 2,239,309	\$ 37,079,974

Medicaid revenue for community services consists of the following for the year ended June 30, 2023:

	Intermediate Care Facilities (ICF)	Individualized Residential Alternatives (IRA)	Day and Community Habilitation and Other	Total
Medicaid	\$ 17,552,983	\$ 11,818,731	\$ 1,917,022	\$ 31,288,736
ICF capital reimbursement	557,892	-	-	557,892
Food stamps	-	238,187	-	238,187
IRA room and board fees	-	375,544	-	375,544
SSI/SSA	281,406	564,683	-	846,089
Residential reserve for replacement	-	57,600	-	57,600
Supplemental income	-	452,062	-	452,062
Other	-	73,712	34,217	107,929
Total	\$ 18,392,281	\$ 13,580,519	\$ 1,951,239	\$ 33,924,039

Birch Family Services, Inc.

Notes to Financial Statements
June 30, 2024 and 2023

4. Investments

The following table presents the fair value hierarchy of investments for Birch as of June 30, 2024 and 2023:

	Fair Value Measurements	
	2024	2023
Equities	\$ 2,012,315	\$ 1,807,744
Mutual funds	9,055,541	8,008,176
Treasury notes and bonds	906,930	859,815
Total assets in the fair value hierarchy	11,974,786	10,675,735
Cash equivalents	156,109	165,924
Total	\$ 12,130,895	\$ 10,841,659

Equities, mutual funds, treasury notes and bonds are classified within Level 1 as they have readily determinable fair values based on daily redemption values.

5. Assets Limited as to Use

Assets limited as to use consist of four debt service reserve funds that are established for the purpose of assuring that Birch has sufficient funds for payment of debt service on the related bonds in each year when they become due. The following table presents components of assets limited as to use by the level within the fair value hierarchy at which Birch's financial assets are measured on a recurring basis as of June 30, 2024 and 2023:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Total
Fixed income securities	\$ 139,640	\$ 139,640
Total assets limited as to use	\$ 139,640	\$ 139,640

Birch Family Services, Inc.

Notes to Financial Statements
June 30, 2024 and 2023

6. Fixed Assets, Net

Fixed assets, net, consist of the following as of June 30, 2024 and 2023:

	2024	2023
Land	\$ 1,859,827	\$ 1,425,576
Building and building improvements	16,305,998	17,794,873
Construction in progress	2,673,291	428,700
Leasehold improvements	7,593,399	7,365,138
Furniture, fixtures and equipment	2,659,610	2,570,097
Vehicles and equipment under finance lease obligations	1,552,449	787,036
	32,644,574	30,371,420
Less accumulated depreciation and amortization	16,054,299	15,539,914
Fixed assets, net	\$ 16,590,275	\$ 14,831,506

7. Due to Governmental Agencies

Due to governmental agencies as of June 30, 2024 and 2023 consists of the following:

	2024	2023
Due to New York State as related to OPWDD Programs	\$ 1,890,897	\$ 1,080,036
Due to New York State Education Department	5,369	5,369
Due to the New York City Department of Education	3,662,750	1,940,488
Other	363,336	367,373
	5,922,352	3,393,266
Less current portion	5,922,352	3,102,205
Due to governmental agencies, net of current portion	\$ -	\$ 291,061

8. Lines of Credit

On July 15, 2022, Birch entered into a revolving line of credit agreement of \$7,000,000 with TD Bank with an expiration date of June 30, 2026. Interest is payable monthly at the prime rate (8.50% and 8.25% as of June 30, 2024 and 2023, respectively). The note is secured by the related receivables which are used to determine the borrowing base as defined in the agreement. There was approximately \$2,185,000 and \$2,000,000 outstanding as of June 30, 2024 and 2023, respectively. Interest expense related to this line of credit was approximately \$239,000 and \$107,000 for the years ended June 30, 2024 and 2023, respectively.

On July 15, 2022, Birch entered into a revised bridge loan line of credit agreement of \$11,000,000 with TD Bank which has an expiration date of June 30, 2026. Interest is payable monthly at the prime rate 8.50% and 8.25% as of June 30, 2024 and 2023, respectively). The note is secured by the related property. There was approximately \$3,472,000 and \$3,253,000 outstanding as of June 30, 2024 and 2023, respectively. Interest expense related to this line of credit was approximately \$126,000 and \$86,000 for the years ended June 30, 2024 and 2023, respectively.

The lines of credit with TD Bank are subject to a certain financial covenant, whereby Birch is required to comply with a certain key financial ratio. As of June 30, 2024 and 2023, Birch was in compliance with the financial covenant.

Birch Family Services, Inc.

Notes to Financial Statements
June 30, 2024 and 2023

9. Bonds Payable

Bonds payable due to the Dormitory Authority of the State of New York (DASNY) consist of the following as of June 30, 2024 and 2023, respectively:

Issuer	Description	Date of Issuance	Amount	Total Payments (1997-2024)	Balance as of June 30, 2024	Balance as of June 30, 2023	Collateral
DASNY	Series 2013A-1 at 3.0% per annum, due June 1, 2028	March 13, 2013	\$ 1,300,000	\$ 82,977	\$ 392,023	\$ 475,000	Leasehold mortgage liens and security interests in Irwin IRA facilities
DASNY	Series 2015A-1 at 3.0% per annum, due July 1, 2029	November 26, 2014	1,385,000	680,000	-	680,000	Leasehold mortgage liens and security interests in Howard Beach facility
	Subtotal				392,023	1,155,000	
	Premium on bonds payable				27,429	28,247	
	Less unamortized bond costs				(1,133)	(36,876)	
	Total bonds payable				<u>\$ 418,319</u>	<u>\$ 1,146,371</u>	

During the year ended June 30, 2024, the Series 2015A-1 DASNY bond was satisfied in conjunction with the sale of the Howard Beach facility.

Birch Family Services, Inc.

Notes to Financial Statements

June 30, 2024 and 2023

Required principal and interest payments on the bonds payable are as follows for the years ending June 30:

2025	\$	101,550
2026		103,850
2027		106,000
2028		<u>137,452</u>
Total principal and interest payments		448,852
Less amounts representing interest		<u>29,400</u>
Net principal payments		419,452
Less current portion		90,000
Less unamortized bond costs		<u>1,133</u>
Bonds payable, net of current portion	\$	<u><u>328,319</u></u>

Interest expense related to bonds payable and related debt issuance costs was approximately \$15,000 and \$35,000 for the years ended June 30, 2024 and 2023, respectively.

The series bonds are subject to a certain financial covenant, whereby Birch is required to comply with a certain key financial ratio. As of June 30, 2024 and 2023, Birch was in compliance with the debt service coverage ratio as required in the bond agreement.

10. Mortgages Payable

Mortgages payable consist of the following as of June 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
Mortgage payable to Citibank, due May 1, 2024, payable in monthly installments of \$3,533 plus interest of 5.06%, secured by related property.	\$ -	\$ 38,861
Mortgage payable to Citibank, due June 10, 2025, payable in monthly installments of \$3,393 plus interest of 5.12%, secured by related property.	40,716	81,432
Mortgage payable to TD Bank, due January 1, 2031, payable in monthly installments of \$4,758 including interest of 4.152%, secured by related property. This mortgage has a balloon payment of \$574,448, including interest, due on January 1, 2031.	759,729	784,204
Mortgage payable to TD Bank, due January 1, 2031, payable in monthly installments of \$5,725 including interest of 4.15%, secured by related property. This mortgage has a balloon payment of \$1,242,887, including interest, due on January 1, 2031.	1,332,494	1,344,697

Birch Family Services, Inc.

Notes to Financial Statements

June 30, 2024 and 2023

	<u>2024</u>	<u>2023</u>
Mortgage payable to TD Bank, due January 1, 2031, payable in monthly installments of \$5,194 including interest of 4.15%, secured by related property. This mortgage has a balloon payment of \$626,730, including interest, due on January 1, 2031.	\$ 829,066	\$ 855,793
Mortgage payable to Citibank, due June 10, 2025, payable in monthly installments of \$3,597 plus interest of 5.12%, secured by related property.	43,161	86,322
Mortgage Payable to TD Bank due August 2032, payable in monthly installment of \$10,868 including interest of 6.68% secured by related property. This mortgage has a balloon payment of \$813,710, including interest, due on August 1, 2032.	1,281,798	1,323,551
Mortgage Payable to TD Bank due August 2032, payable in monthly installment of \$17,311 including interest of 6.68% secured by related property. This mortgage has a balloon payment of \$1,307,468, including interest, due on August 1, 2032.	2,040,196	2,108,254
Mortgage payable to TD Bank, due August 1, 2029, payable in monthly installments of \$7,305 including interest of 4.65%, secured by related property.	<u>396,947</u>	<u>464,041</u>
Total mortgages payable	6,724,107	7,087,155
Less current portion	(337,266)	(361,931)
Less unamortized loan costs	<u>(47,707)</u>	<u>(74,724)</u>
Loans and mortgages payable, net of current portion	<u>\$ 6,339,134</u>	<u>\$ 6,650,500</u>

Required principal payments are as follows for the years ending June 30:

2025	\$ 337,266
2026	267,724
2027	282,910
2028	298,148
2029	315,992
Thereafter	<u>5,222,067</u>
Total	<u>\$ 6,724,107</u>

Interest expense related to the loans and mortgages payable and related debt issuance costs was approximately \$381,000 and \$452,000 for the years ended June 30, 2024 and 2023, respectively.

The mortgages payable to Citibank and TD Bank are subject to a certain financial covenant, whereby Birch is required to comply with a certain key financial ratio. As of June 30, 2024 and 2023, Birch was in compliance with the financial covenant.

Birch Family Services, Inc.

Notes to Financial Statements
June 30, 2024 and 2023

11. Leases

Birch is a party to various lease commitments. Leases are classified as either finance or operating leases based on the underlying terms of the agreement and certain criteria, such as the term of the lease relative to the useful life of the asset and the total lease payments to be made as compared to the fair value of the asset, amongst other criteria.

Finance Leases

Birch leases various automobiles under finance leases that expire at various dates through 2029 which require monthly payments of principal and interest with rates ranging from 3.2% to 8.9%. As of June 30, 2024 and 2023, the cost basis of the automobiles totaled approximately \$1,438,000 and \$674,000, respectively; and the net book values totaled approximately \$719,000 and \$128,000, respectively. The following is a schedule of the future minimum lease payments including interest under the terms of the leases, together with the present value of the net minimum lease payments as of June 30, 2024:

2025	\$	303,322
2026		222,365
2027		199,136
2028		65,833
2029		8,193
		<hr/>
Total minimum lease payments		798,849
		<hr/>
Less amounts representing interest		115,978
		<hr/>
Net minimum lease payments		682,871
		<hr/>
Less current portion		257,796
		<hr/>
Finance leases, net of current portion	\$	<u>425,075</u>

Amortization expense for the years ended June 30, 2024 and 2023 approximated \$211,000 and \$107,000 respectively.

Interest expense for the years ended June 30, 2024 and 2023 approximated \$31,000 and \$9,000, respectively.

Operating Leases

Birch's right-of-use assets pertaining to operating leases represent the right to use the agreements' underlying assets for the respective lease terms, and the corresponding operating lease liabilities represent the obligation to make lease payments arising from the respective leases. Such right-of-use assets and operating lease liabilities are recognized at each of the leases' commencement dates at the present value of lease payments over the lease term for leases with initial terms greater than a year.

A right-of-use asset and operating lease liability are not recognized for leases with an initial term of 12 months or less, and Birch recognizes lease expense for such leases over the lease term in the statements of activities.

Birch's operating leases have remaining lease terms ranging from less than one year to 20 years, some of which may include options to extend. Lease payments related to periods subject to renewal options are excluded from the amounts used to determine the right-of-use leased assets and liabilities, unless Birch is reasonably certain to exercise the option to extend the lease.

Birch Family Services, Inc.

Notes to Financial Statements

June 30, 2024 and 2023

In determining the discount rate used to measure the right-of-use assets and lease liabilities, Birch uses the rate implicit in the lease, or if not readily available, Birch uses a risk-free rate based on U.S. treasury notes or bond rates for a similar term.

Right-of-use assets are assessed for impairment in accordance with Birch's long-lived asset policy. Birch reassesses lease classification and remeasures right-of-use assets and lease liabilities when a lease is modified and that modification is not accounted for as a separate new lease or upon certain other events that require reassessment in accordance with ASC 842.

Birch made significant assumptions and judgments in applying the requirements of ASC 842. In particular, Birch:

- Evaluated whether a contract contains a lease, by considering factors such as whether Birch obtained substantially all rights to control an identifiable underlying asset and whether the lessor has substantive substitution rights;
- determined whether contracts contain embedded leases;
- evaluated leases with similar commencement dates, lengths of term, renewal options or other contract terms, which therefore meet the definition of a portfolio of leases, whether to apply the portfolio approach to such leases;
- determined for leases that contain a residual value guarantee, whether a payment at the end of the lease term was probable and, accordingly, whether to consider the amount of a residual value guarantee in future lease payments.

The components of lease cost included in the accompanying statements of functional expenses for the years ended June 30, 2024 and 2023 are as follows:

	2024	2023
Operating lease cost:		
Lease cost, leases with terms greater than one year	\$ 5,077,087	\$ 5,039,641
Short-term lease cost	-	-
Total	\$ 5,077,087	\$ 5,039,641

Other information related to leases and supplemental cash flow data as of and for the years ended June 30, 2024 and 2023 are as follows:

	2024	2023
Operating cash flows paid for operating leases for the year	\$ 5,228,232	\$ 5,112,571
Right-of-use leased assets obtained in exchange for new operating lease obligations	\$ 429,353	\$ 3,628,035
Weighted-average remaining lease term (in years):		
Operating leases, lease term in years and lease liability at end of year	4.63	5.32
Weighted-average discount rate on operating leases, discount rate and remaining cash lease payments	1.25 %	1.10 %

Birch Family Services, Inc.

Notes to Financial Statements

June 30, 2024 and 2023

Future minimum payments under operating leases as of June 30, 2024 were as follows:

Years ending June 30:	
2025	\$ 5,150,928
2026	4,505,526
2027	2,978,155
2028	1,131,964
2029	966,664
Thereafter	<u>1,566,205</u>
Total	16,299,442
Less present value discount	<u>546,511</u>
Total operating lease liabilities	<u>\$ 15,752,931</u>

12. Net Assets With Donor Restrictions

Net assets with donor restrictions are available for the following purposes as of June 30, 2024 and 2023:

	<u>2024</u>	<u>2023</u>
New Frontier programs	\$ 47,252	\$ 47,764
Gladys Brooks Foundation	96,509	146,954
Early Childhood Education programs	297,500	297,500
Other	<u>45,690</u>	<u>34,289</u>
Total	<u>\$ 486,951</u>	<u>\$ 526,507</u>

Net assets were released from restrictions by incurring expenses satisfying the restricted purposes as follows for the years ended June 30, 2024 and 2023, respectively:

	<u>2024</u>	<u>2023</u>
New Frontier programs	\$ 511	\$ 14,510
Gladys Brooks Foundation	50,445	3,046
Other	<u>21,100</u>	<u>9,625</u>
Total	<u>\$ 72,056</u>	<u>\$ 27,181</u>

13. Contributed Nonfinancial Assets

Birch recorded donated rent for use of a building owned by the City of New York. The fair value of the donated rent for the years ended June 30, 2024 and 2023 is approximately \$594,000 and \$543,000, respectively, and is included in rental/lease expense on the statements of functional expenses. The donated space is used for program activities. Birch estimated the fair value of the rented space utilizing comparable rental prices in the real estate market where the building is located.

14. Pension Plans**Retirement Plan**

Birch has a 401(a) profit sharing defined contribution plan which provides retirement benefits to substantially all eligible employees. Employees become eligible to participate after completion of one year of service and 1,000 hours of eligible service, as defined in the Plan document and attainment of age 21. Retirement expense was approximately \$698,000 and \$1,033,000 for the years ended June 30, 2024 and 2023, respectively.

403(b) Plan

Birch has a 403(b) tax-deferred annuity plan whereby participants in the plan may elect to defer a portion of their salary and direct Birch to contribute that deferral to the plan on their behalf. Employees become eligible to participate upon date of hire by directing Birch to make the aforementioned salary reduction contributions.

457(b) Plan

Birch has a Section 457(b) deferred compensation plan for one key employee. The fully funded liability and the corresponding asset and liability related to the plan amounted to approximately \$344,000 and \$296,000, as of June 30, 2024 and 2023, respectively, and are included in prepaid expenses and other assets and accrued compensation in the accompanying statements of financial position.

15. Commitments and Contingencies**Office of State Comptroller**

Birch's Pre-School programs funded by SED for children ages 3 and 4 with developmental delays were audited by the Office of the State Comptroller of New York (OSC). The purpose of the audit is to review Birch's costs as reported on the Consolidated Fiscal Report to ensure that expenses are correctly allocated and attributed to the appropriate cost centers as per guidelines set forth in the Reimbursement Cost Manual (RCM). Birch received a final report which indicates no findings of fraud, waste or abuse. The report does have some findings that Birch's management contested and submitted their response to SED in April of 2018. It is uncertain when Birch will receive a response from SED. Birch's management, working with counsel and an educational consultant, is confident that many of the findings will be abated.

Litigation

In the opinion of management, Birch is not subject to litigation for which the effect, if any, of an unfavorable settlement of such litigation would have a material adverse effect on Birch's financial position, results of activities or cash flows.

Birch Family Services, Inc.

Notes to Financial Statements
June 30, 2024 and 2023

16. Liquidity and Availability of Resources

The following table reflects Birch's financial assets available within one year of the statements of financial position dates for general expenditure such as operating expenses, debt service and fixed asset purchases not financed with debt financing as of June 30, 2024 and 2023. Financial assets are considered unavailable when illiquid or not convertible to cash within one year.

	2024	2023
Cash and cash equivalents	\$ 1,882,402	\$ 3,918,927
Investments	12,130,895	10,841,659
Accounts receivable	17,171,966	11,704,573
Pledges receivable	-	161,500
Total financial assets	31,185,263	26,626,659
Less donor restricted amounts	486,951	526,507
Total financial assets available to meet cash needs for general expenditures within one year	<u>\$ 30,698,312</u>	<u>\$ 26,100,152</u>

As part of Birch's liquidity management, its practice is to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. Birch has access to substantial lines of credit to help meet any short-term obligations. Birch's major revenue funders are Medicaid and the New York City Board of Education whose payments are received on regularly scheduled dates both weekly and monthly based on the services provided.

17. State Education Department Retained Surplus

Birch retained a surplus of \$2,844,472 in fiscal year 2023 and \$2,770,856 in fiscal year 2024 related to its preschool programs in accordance with the State Education Department's tuition reimbursement methodology which allows preschool special education providers to retain annual surpluses up to 11%. These surpluses were used to pay prior years' program losses generated by these programs.

18. Subsequent Events

Birch has performed subsequent event procedures through November 21, 2024, which is the date the financial statements were issued. There were no subsequent events requiring adjustment to the financial statements.

Form **990**Department of the Treasury
Internal Revenue Service**Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023Open to Public
Inspection**A** For the **2023** calendar year, or tax year beginning **JUL 1, 2023** and ending **JUN 30, 2024****B** Check if applicable:

- ☐ Address change
☐ Name change
☐ Initial return
☐ Final return/terminated
☐ Amended return
☐ Application pending

C Name of organization**BIRCH FAMILY SERVICES, INC.**

Doing business as

Number and street (or P.O. box if mail is not delivered to street address)

104 WEST 29TH STREET, 3RD FLOOR

Room/suite

City or town, state or province, country, and ZIP or foreign postal code

NEW YORK, NY 10001**F** Name and address of principal officer: **MATTHEW STURIALE****SAME AS C ABOVE****D** Employer identification number**11-2503193****E** Telephone number**212-616-1800****G** Gross receipts \$**95,383,499.****H(a)** Is this a group returnfor subordinates? ☐ Yes ☒ No**H(b)** Are all subordinates included? ☐ Yes ☐ No

If "No," attach a list. See instructions

H(c) Group exemption number**I** Tax-exempt status: ☒ 501(c)(3) ☐ 501(c) () (insert no.) ☐ 4947(a)(1) or ☐ 527**J** Website: **WWW.BIRCHFAMILYSERVICES.ORG****K** Form of organization: ☒ Corporation ☐ Trust ☐ Association ☐ Other**L** Year of formation: **1975****M** State of legal domicile: **NY****Part I Summary**

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: TO EMPOWER PEOPLE WITH AUTISM & DEVELOPMENTAL DISABILITIES TO LEAD FULFILLING LIVES.
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.
	3	Number of voting members of the governing body (Part VI, line 1a) 13
	4	Number of independent voting members of the governing body (Part VI, line 1b) 13
	5	Total number of individuals employed in calendar year 2023 (Part V, line 2a) 994
	6	Total number of volunteers (estimate if necessary) 13
	7a	Total unrelated business revenue from Part VIII, column (C), line 12 0.
7b	Net unrelated business taxable income from Form 990-T, Part I, line 11 0.	
Revenue	8	Contributions and grants (Part VIII, line 1h) 21,033,608.
	9	Program service revenue (Part VIII, line 2g) 71,108,942.
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d) 226,947.
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) -110,784.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 92,258,713.
	Expenses	13
14		Benefits paid to or for members (Part IX, column (A), line 4) 0.
15		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 55,580,696.
16a		Professional fundraising fees (Part IX, column (A), line 11e) 0.
b		Total fundraising expenses (Part IX, column (D), line 25) 754,648.
17		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 27,185,095.
18		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 82,765,791.
19		Revenue less expenses. Subtract line 18 from line 12 9,492,922.
Net Assets or Fund Balances	20	Total assets (Part X, line 16) 61,669,321.
	21	Total liabilities (Part X, line 26) 46,057,616.
	22	Net assets or fund balances. Subtract line 21 from line 20 15,611,705.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer	Date			
	MATTHEW STURIALE, PRESIDENT/CEO Type or print name and title				
Paid Preparer Use Only	Print/Type preparer's name PATRICK YU, CPA	Preparer's signature PATRICK YU, CPA	Date 05/13/25	Check if self-employed <input type="checkbox"/>	PTIN P00675982
	Firm's name BAKER TILLY ADVISORY GROUP, LP	Firm's EIN 39-0859910	Phone no. 212.697.6900		
Firm's address 66 HUDSON BLVD E, SUITE 2200 NEW YORK, NY 10001					

May the IRS discuss this return with the preparer shown above? See instructions

☒ Yes ☐ No

LHA For Paperwork Reduction Act Notice, see the separate instructions.

332001 12-21-23

Form **990** (2023)

Part III Statement of Program Service AccomplishmentsCheck if Schedule O contains a response or note to any line in this Part III ☒**1** Briefly describe the organization's mission:

THROUGH OUR COMPREHENSIVE EDUCATION AND COMMUNITY PROGRAMS, BIRCH PROVIDES SUPPORTS AND SERVICES TO INDIVIDUALS AND FAMILIES ACROSS THE LIFE CYCLE AT HOME, SCHOOL, WORK, AND IN THE COMMUNITY SO EACH PERSON REACHES THEIR FULLEST POTENTIAL.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 37,932,237. including grants of \$ 0.) (Revenue \$ 35,962,858.)

BIRCH OPERATES EARLY CHILDHOOD PROGRAMS THROUGHOUT NEW YORK CITY. YOUNG CHILDREN WITH SEVERE DEVELOPMENTAL DELAYS ARE RECEIVING THE SPECIALIZED THERAPEUTIC AND EDUCATIONAL SERVICES THEY NEED TO OVERCOME THE OBSTACLES THEY AND THEIR FAMILIES FACE. BIRCH ALSO SERVES TYPICALLY-DEVELOPING PRESCHOOLERS FUNDED THROUGH NYC DECE. BECAUSE OF THE SUCCESS OF OUR PROGRAMS, MANY OF THE CHILDREN WITH DEVELOPMENTAL DELAYS WHOM BIRCH GRADUATES EACH YEAR ENTER PUBLIC SCHOOL CLASSES FOR TYPICALLY-DEVELOPING CHILDREN OR ARE ABLE TO PARTICIPATE IN LESS INTENSIVE SPECIAL CLASSES. THE PHYLLIS L. SUSSER SCHOOL FOR EXCEPTIONAL CHILDREN IN FLUSHING SERVES CHILDREN AGES 5-21 WITH AUTISM, DEVELOPMENTAL DELAYS, EMOTIONAL DISABILITIES, SEVERE SPEECH AND LANGUAGE IMPAIRMENTS AND TRAUMATIC BRAIN INJURIES WHOSE NEEDS CANNOT BE

4b (Code:) (Expenses \$ 36,853,803. including grants of \$ 0.) (Revenue \$ 37,079,974.)

BIRCH OPERATES OTHER COMMUNITY BASED SERVICES FOR PEOPLE WITH AUTISM SPECTRUM DISORDERS. ADOLESCENTS AND ADULTS WITH SEVERE DEVELOPMENTAL DISABILITIES RECEIVE TWENTY-FOUR HOUR CARE IN BIRCH'S 20 RESIDENCES LOCATED IN MANHATTAN, BROOKLYN AND QUEENS. MANY OF THESE INDIVIDUALS HAD BEEN LIVING IN STATE INSTITUTIONS BUT NOW ENJOY REAL HOMES IN COMMUNITIES IN WHICH THEY CAN ACTUALLY PARTICIPATE. WE ALSO SERVE INDIVIDUALS IN OUR DAY HABILITATION PROGRAMS IN OUR SITES LOCATED IN BROOKLYN AND QUEENS. BIRCH'S NEW FRONTIER PROGRAM INITIATIVE SUPPORTS INDIVIDUALS WITH AUTISM SPECTRUM DISORDER IN EMPLOYMENT SUPPORT AND SERVICES TO ASSIST THEM IN TRANSITIONING FROM HIGH SCHOOL BY ENGAGING THEM IN ACTIVITIES THAT PROMOTE EVENTUAL EMPLOYMENT AND INDEPENDENT LIVING.

4c (Code:) (Expenses \$ 1,535,221. including grants of \$ 0.) (Revenue \$ 1,647,750.)

OTHER-TRAINING AND OTHER INCOME.

4d Other program services (Describe on Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 76,321,261.

Form 990 (2023)

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1 X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ? See instructions	2 X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4 X	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9 X	
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10	X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	11a X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c	X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d X	
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	11e X	
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	12a X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I. See instructions</i>	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18 X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19	X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	20a	X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	X

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	22	X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>	24a	X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b	X
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c	X
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d	X
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>	25a	X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>	25b	X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>	26	X
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>	27	X
28 Was the organization a party to a business transaction with one of the following parties? (See the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>	28a	X
b A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i>	28b	X
c A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>	28c	X
29 Did the organization receive more than \$25,000 in noncash contributions? <i>If "Yes," complete Schedule M</i>	29	X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30	X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>	31	X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>	32	X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	34	X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	35b	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36	X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>	37	X
38 Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?	38	X

Note: All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax ComplianceCheck if Schedule O contains a response or note to any line in this Part V ☐

	Yes	No
1a Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable	1a	103
b Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable	1b	0
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1c	

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a 994		
b If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	X	
3a Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation on Schedule O</i>	3b		
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		X
b If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
7 Organizations that may receive deductible contributions under section 170(c).			
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	X	
b If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	X	
c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c		X
d If "Yes," indicate the number of Forms 8282 filed during the year	7d		
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8		
9 Sponsoring organizations maintaining donor advised funds.			
a Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10 Section 501(c)(7) organizations. Enter:			
a Initiation fees and capital contributions included on Part VIII, line 12	10a		
b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b		
11 Section 501(c)(12) organizations. Enter:			
a Gross income from members or shareholders	11a		
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b		
12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b		
13 Section 501(c)(29) qualified nonprofit health insurance issuers.			
a Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O.	13a		
b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b		
c Enter the amount of reserves on hand	13c		
14a Did the organization receive any payments for indoor tanning services during the tax year?	14a		X
b If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i>	14b		
15 Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see the instructions and file Form 4720, Schedule N.	15		X
16 Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16		X
17 Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? If "Yes," complete Form 6069.	17		

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.Check if Schedule O contains a response or note to any line in this Part VI ☒**Section A. Governing Body and Management**

	1a	1b	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.	13			
b Enter the number of voting members included on line 1a, above, who are independent		13		
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?			2	X
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?			3	X
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?			4	X
5 Did the organization become aware during the year of a significant diversion of the organization's assets?			5	X
6 Did the organization have members or stockholders?			6	X
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?			7a	X
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?			7b	X
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a The governing body?			8a	X
b Each committee with authority to act on behalf of the governing body?			8b	X
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O			9	X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?	10a	X
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	X
b Describe on Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	X
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done	12c	X
13 Did the organization have a written whistleblower policy?	13	X
14 Did the organization have a written document retention and destruction policy?	14	X
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a The organization's CEO, Executive Director, or top management official	15a	X
b Other officers or key employees of the organization	15b	X
If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.		
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a	X
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b	

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed NY

18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
☐ Own website ☐ Another's website ☒ Upon request ☐ Other (explain on Schedule O)

19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

20 State the name, address, and telephone number of the person who possesses the organization's books and records
JOSH SCHER - 212-616-1824
104 WEST 29TH STREET, 3RD FLOOR, NEW YORK, NY 10001

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent ContractorsCheck if Schedule O contains a response or note to any line in this Part VII ☐**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees****1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

- List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."

- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) MATTHEW STURIALE PRESIDENT/CEO	35.00 0.00			X				548,050.	0.	27,423.
(2) JOSHUA SCHER CFO	35.00 0.00			X				369,199.	0.	35,977.
(3) BRIDGET WALDREN EVP	35.00 0.00				X			266,739.	0.	18,102.
(4) SAMANTHA NOTTINGHAM CHIEF DEVELOPMENT OFFICER	35.00 0.00					X		211,607.	0.	17,838.
(5) BRIAN CELARDO CIO/SECURITY OFFICER	35.00 0.00					X		191,426.	0.	29,936.
(6) EILEEN BERG COMPLIANCE OFFICER	35.00 0.00					X		172,770.	0.	15,495.
(7) NATHALIA BERGER SVP OF HUMAN RESOURCES	35.00 0.00					X		183,216.	0.	3,479.
(8) ZENA O GUCCIARDO QUALITY ASSURANCE ASSOCIATE	35.00 0.00					X		185,310.	0.	0.
(9) LISA GILDAY COO	35.00 0.00			X				159,920.	0.	7,188.
(10) KIMBERLY HERNAS CHAIR	1.00 0.00	X		X				0.	0.	0.
(11) ROBIN E. KELLER, ESQ. FIRST VICE CHAIR	1.00 0.00	X		X				0.	0.	0.
(12) ALAN L. GOLDBERG, CPA SECOND VICE CHAIR	1.00 0.00	X		X				0.	0.	0.
(13) DAN BRECHER, ESQ. SECRETARY	1.00 0.00	X		X				0.	0.	0.
(14) JUSTIN BACHMAN TREASURER	1.00 0.00	X		X				0.	0.	0.
(15) ANDREA BELCHER BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(16) JAY R. INDYKE, ESQ. BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(17) GEORGIANA A. MAGLOIRE BOARD MEMBER	1.00 0.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) JEAN RAWITT BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(19) FAHEEMA T. ROSTOM BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(20) CHRISTY SEARL, ESQ. BOARD MEMBER (TO 04/30/24)	1.00 0.00	X						0.	0.	0.
(21) CORIN SWIFT BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(22) KEITH TAMAYO BOARD MEMBER	1.00 0.00	X						0.	0.	0.
(23) GEORGE VARUGHESE BOARD MEMBER	1.00 0.00	X						0.	0.	0.
1b Subtotal								2,288,237.	0.	155,438.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								2,288,237.	0.	155,438.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

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- 3** Did the organization list any **former** officer, director, trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*
- 4** For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? *If "Yes," complete Schedule J for such individual*
- 5** Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? *If "Yes," complete Schedule J for such person*

	Yes	No
3		X
4	X	
5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
TEMPOSITIONS HEALTH CARE, INC., 622 THIRD AVENUE - 39TH FLOOR, NEW YORK, NY 10017	TEMP STAFFING	2,888,583.
JD MASTERS PLUMBING AND HEAT 88-17 78TH AVENUE, GLENDALE, NY 11385	PLUMBING SERVICES	299,885.
TANDYM GROUP, LLC P.O BOX 830312, PHILADELPHIA, PA 19182-0312	TEMP STAFFING	278,605.
PEARLCARE STAFFING SOLUTIONS, LLC, 1428 WEST BELMONT AVE SUITE 1, CHICAGO, IL	TEMP STAFFING	196,899.
ACCESS STAFFING, LLC PO BOX 200608, DALLAS, TX 75320-0608	TEMP STAFFING	175,026.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

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Part VIII Statement of RevenueCheck if Schedule O contains a response or note to any line in this Part VIII ☐

				(A)	(B)	(C)	(D)
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a	Federated campaigns	1a				
	b	Membership dues	1b				
	c	Fundraising events	1c	359,375.			
	d	Related organizations	1d				
	e	Government grants (contributions)	1e	11,693,384.			
	f	All other contributions, gifts, grants, and similar amounts not included above ...	1f	208,448.			
	g	Noncash contributions included in lines 1a-1f	1g	\$			
	h	Total. Add lines 1a-1f		12,261,207.			
Program Service Revenue	2 a	MEDICAID REVENUE	Business Code	624410	37,079,974.	37079974.	
	b	TUITION REVENUE		611600	35,962,858.	35962858.	
	c	COMMUNITY BASED SERVICES		624410	1,496,592.	1,496,592.	
	d	TRAINING REVENUE		611600	151,158.	151,158.	
	e						
	f	All other program service revenue					
	g	Total. Add lines 2a-2f			74,690,582.		
	Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)			267,072.	
4		Income from investment of tax-exempt bond proceeds					
5		Royalties					
6 a		Gross rents	(i) Real	(ii) Personal			
b		Less: rental expenses ...					
c		Rental income or (loss)					
d		Net rental income or (loss)					
7 a		Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
b		Less: cost or other basis and sales expenses					
c		Gain or (loss)					
d		Net gain or (loss)			645,274.		645,274.
8 a		Gross income from fundraising events (not including \$ 359,375. of contributions reported on line 1c). See Part IV, line 18			87,405.		
b		Less: direct expenses			158,425.		
c		Net income or (loss) from fundraising events			-71,020.		-71,020.
9 a		Gross income from gaming activities. See Part IV, line 19					
b	Less: direct expenses						
c	Net income or (loss) from gaming activities						
10 a	Gross sales of inventory, less returns and allowances						
b	Less: cost of goods sold						
c	Net income or (loss) from sales of inventory						
Miscellaneous Revenue	11 a		Business Code				
	b						
	c						
	d	All other revenue					
	e	Total. Add lines 11a-11d					
	12	Total revenue. See instructions			87,793,115.	74690582.	0.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

☒ X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	1,449,465.		1,449,465.	
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	46,747,106.	42,270,117.	4,001,613.	475,376.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	653,976.	607,906.	38,688.	7,382.
9 Other employee benefits	5,267,832.	4,705,608.	521,246.	40,978.
10 Payroll taxes	3,679,714.	3,237,639.	408,193.	33,882.
11 Fees for services (nonemployees):				
a Management				
b Legal	234,475.	24,861.	209,614.	
c Accounting	110,950.		110,950.	
d Lobbying	104,942.		104,942.	
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	78,520.		78,520.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Sch O.)	9,553,054.	8,532,266.	1,018,923.	1,865.
12 Advertising and promotion				
13 Office expenses	625,986.	562,353.	61,508.	2,125.
14 Information technology	659,991.	308,140.	336,008.	15,843.
15 Royalties				
16 Occupancy	6,282,510.	5,540,632.	713,491.	28,387.
17 Travel	556,662.	540,156.	16,215.	291.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest	923,416.	582,128.	328,089.	13,199.
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	1,372,232.	1,303,793.	68,439.	
23 Insurance	1,168,731.	904,422.	256,897.	7,412.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a REPAIRS & MAINTENANCE	2,333,832.	1,879,941.	391,196.	62,695.
b SUPPLIES	1,921,467.	1,803,168.	80,547.	37,752.
c FOOD	1,467,591.	1,436,494.	22,445.	8,652.
d SERVICES ASSESSMENT	1,074,461.	1,074,461.		
e All other expenses	1,333,724.	1,007,176.	307,739.	18,809.
25 Total functional expenses. Add lines 1 through 24e	87,600,637.	76,321,261.	10,524,728.	754,648.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance SheetCheck if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	3,465,779.	1	1,869,211.
	2 Savings and temporary cash investments	619,072.	2	169,300.
	3 Pledges and grants receivable, net	161,500.	3	0.
	4 Accounts receivable, net	11,704,573.	4	17,171,966.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	922,200.	9	1,180,491.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 32,644,574.		
	b Less: accumulated depreciation	10b 16,054,299.	10c	16,590,275.
	11 Investments - publicly traded securities	14,831,506.	11	11,974,786.
	12 Investments - other securities. See Part IV, line 11	10,675,735.	12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	19,288,956.	15	14,850,687.
16 Total assets. Add lines 1 through 15 (must equal line 33)	61,669,321.	16	63,806,716.	
Liabilities	17 Accounts payable and accrued expenses	8,600,716.	17	11,415,590.
	18 Grants payable		18	
	19 Deferred revenue	192,500.	19	376,013.
	20 Tax-exempt bond liabilities	1,146,371.	20	418,319.
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties	12,382,000.	23	13,016,644.
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	23,736,029.	25	21,675,283.
	26 Total liabilities. Add lines 17 through 25	46,057,616.	26	46,901,849.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	15,085,198.	27	16,417,916.
	28 Net assets with donor restrictions	526,507.	28	486,951.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	15,611,705.	32	16,904,867.
	33 Total liabilities and net assets/fund balances	61,669,321.	33	63,806,716.

Form 990 (2023)

Part XI Reconciliation of Net AssetsCheck if Schedule O contains a response or note to any line in this Part XI ☐

1	Total revenue (must equal Part VIII, column (A), line 12)	1	87,793,115.
2	Total expenses (must equal Part IX, column (A), line 25)	2	87,600,637.
3	Revenue less expenses. Subtract line 2 from line 1	3	192,478.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	15,611,705.
5	Net unrealized gains (losses) on investments	5	1,100,684.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	16,904,867.

Part XII Financial Statements and ReportingCheck if Schedule O contains a response or note to any line in this Part XII ☐

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2a	X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2b	X
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	2c	X
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F? _____	3a	X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____	3b	

Form 990 (2023)

Department of the Treasury
Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023

**Open to Public
Inspection**

Name of the organization

BIRCH FAMILY SERVICES, INC.

Employer identification number

11-2503193

Part I	Reason for Public Charity Status. (All organizations must complete this part.) See instructions.
---------------	---

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 ☐ A church, convention, or association of churches, or association of churches described in **section 170(b)(1)(A)(i).**
 - 2 ☐ A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990).)
 - 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
 - 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
 - 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
 - 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
 - 7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
 - 8 ☐ A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
 - 9 ☐ An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
 - 10 ☒ An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
 - 11 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
 - 12 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a ☐ **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b ☐ **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c ☐ **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d ☐ **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e ☐ Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations: _____
 - g Provide the following information about the supported organization(s). _____

g Provide the following information about the supported organization(s).						
(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2019	(b) 2020	(c) 2021	(d) 2022	(e) 2023	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2019	(b) 2020	(c) 2021	(d) 2022	(e) 2023	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						

Section C. Computation of Public Support Percentage

14 Public support percentage for 2023 (line 6, column (f), divided by line 11, column (f))	14	%
15 Public support percentage from 2022 Schedule A, Part II, line 14	15	%
16a 33 1/3% support test - 2023. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		
b 33 1/3% support test - 2022. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		
17a 10% -facts-and-circumstances test - 2023. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		
b 10% -facts-and-circumstances test - 2022. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		

Schedule A (Form 990) 2023

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2019	(b) 2020	(c) 2021	(d) 2022	(e) 2023	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	3287582.	4325615.	10071238.	21033608.	12261207.	50979250.
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	67585584.	64129375.	67195622.	71108942.	74690582.	344710105
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge	553,483.	563,389.	542,964.	542,964.	593,550.	2796350.
6 Total. Add lines 1 through 5	71426649.	69018379.	77809824.	92685514.	87545339.	398485705
7a Amounts included on lines 1, 2, and 3 received from disqualified persons	83,525.	85,662.	166,249.	103,210.	130,989.	569,635.
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0.
c Add lines 7a and 7b	83,525.	85,662.	166,249.	103,210.	130,989.	569,635.
8 Public support. (Subtract line 7c from line 6.)						397916070

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2019	(b) 2020	(c) 2021	(d) 2022	(e) 2023	(f) Total
9 Amounts from line 6	71426649.	69018379.	77809824.	92685514.	87545339.	398485705
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources		149,908.	231,546.	226,947.	267,072.	875,473.
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b		149,908.	231,546.	226,947.	267,072.	875,473.
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)				80,851.	87,405.	168,256.
13 Total support. (Add lines 9, 10c, 11, and 12.)	71426649.	69168287.	78041370.	92993312.	87899816.	399529434

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ☐

Section C. Computation of Public Support Percentage

15 Public support percentage for 2023 (line 8, column (f), divided by line 13, column (f))	15	99.60 %
16 Public support percentage from 2022 Schedule A, Part III, line 15	16	99.68 %

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2023 (line 10c, column (f), divided by line 13, column (f))	17	.22 %
18 Investment income percentage from 2022 Schedule A, Part III, line 17	18	.16 %

19a 33 1/3% support tests - 2023. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☒

b 33 1/3% support tests - 2022. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ☐

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ☐

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?		
11a		
b A family member of a person described on line 11a above?		
11b		
c A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI .		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
2		
3 By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).			
2 Activities Test. Answer lines 2a and 2b below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.			
2a			
b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
2b			
3 Parent of Supported Organizations. Answer lines 3a and 3b below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI .			
3a			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.			
3b			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). **See instructions.**
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Schedule A (Form 990) 2023

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	1	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	3	
4 Amounts paid to acquire exempt-use assets	4	
5 Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5	
6 Other distributions (<i>describe in Part VI</i>). See instructions.	6	
7 Total annual distributions. Add lines 1 through 6.	7	
8 Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8	
9 Distributable amount for 2023 from Section C, line 6	9	
10 Line 8 amount divided by line 9 amount	10	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2023	(iii) Distributable Amount for 2023
1 Distributable amount for 2023 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2023 (reasonable cause required - <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2023			
a From 2018			
b From 2019			
c From 2020			
d From 2021			
e From 2022			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2023 distributable amount			
i Carryover from 2018 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2023 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2023 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2023, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2023. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2024. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2019			
b Excess from 2020			
c Excess from 2021			
d Excess from 2022			
e Excess from 2023			

Schedule A (Form 990) 2023

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

SCHEDULE A, PART III, LINE 12, EXPLANATION FOR OTHER INCOME:**GROSS FUNDRAISING INCOME**

2022 AMOUNT: \$ 79,791.

2023 AMOUNT: \$ 87,405.

RAFFLE INCOME

2022 AMOUNT: \$ 1,060.

SCHEDULE C
(Form 990)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under Section 501(c) and Section 527
Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.
Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023

Open to Public
Inspection

If the organization answered "Yes" on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then:

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes" on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then:

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then:

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization

BIRCH FAMILY SERVICES, INC.

Employer identification number

11-2503193

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.

2 Political campaign activity expenditures \$

3 Volunteer hours for political campaign activities

Part I-B Complete if the organization is exempt under section 501(c)(3).

1 Enter the amount of any excise tax incurred by the organization under section 4955 \$

2 Enter the amount of any excise tax incurred by organization managers under section 4955 \$

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities \$

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527
exempt function activities \$

3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL,
line 17b \$

4 Did the filing organization file Form 1120-POL for this year? ☐ Yes ☐ No

5 Enter the names, addresses, and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990) 2023

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check ☐ if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a Total lobbying expenditures to influence public opinion (grassroots lobbying)															
b Total lobbying expenditures to influence a legislative body (direct lobbying)															
c Total lobbying expenditures (add lines 1a and 1b)															
d Other exempt purpose expenditures															
e Total exempt purpose expenditures (add lines 1c and 1d)															
f Lobbying nontaxable amount. Enter the amount from the following table in both columns.															
<table border="1"> <thead> <tr> <th>If the amount on line 1e, column (a) or (b) is:</th> <th>The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>not over \$500,000,</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>over \$500,000 but not over \$1,000,000,</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>over \$1,000,000 but not over \$1,500,000,</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>over \$1,500,000 but not over \$17,000,000,</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>over \$17,000,000,</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	not over \$500,000,	20% of the amount on line 1e.	over \$500,000 but not over \$1,000,000,	\$100,000 plus 15% of the excess over \$500,000.	over \$1,000,000 but not over \$1,500,000,	\$175,000 plus 10% of the excess over \$1,000,000.	over \$1,500,000 but not over \$17,000,000,	\$225,000 plus 5% of the excess over \$1,500,000.	over \$17,000,000,	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
not over \$500,000,	20% of the amount on line 1e.														
over \$500,000 but not over \$1,000,000,	\$100,000 plus 15% of the excess over \$500,000.														
over \$1,000,000 but not over \$1,500,000,	\$175,000 plus 10% of the excess over \$1,000,000.														
over \$1,500,000 but not over \$17,000,000,	\$225,000 plus 5% of the excess over \$1,500,000.														
over \$17,000,000,	\$1,000,000.														
g Grassroots nontaxable amount (enter 25% of line 1f)															
h Subtract line 1g from line 1a. If zero or less, enter -0-															
i Subtract line 1f from line 1c. If zero or less, enter -0-															
j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes	<input type="checkbox"/> No												

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below.

See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2020	(b) 2021	(c) 2022	(d) 2023	(e) Total
2a Lobbying nontaxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots nontaxable amount					
e Grassroots ceiling amount (150% of line 2d, column (e))					
f Grassroots lobbying expenditures					

Schedule C (Form 990) 2023

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?		X	
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?		X	
c Media advertisements?		X	
d Mailings to members, legislators, or the public?		X	
e Publications, or published or broadcast statements?		X	
f Grants to other organizations for lobbying purposes?		X	
g Direct contact with legislators, their staffs, government officials, or a legislative body?		X	
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?		X	
i Other activities?	X		104,942.
j Total. Add lines 1c through 1i			104,942.
2a Did the activities in line 1 cause the organization to not be described in section 501(c)(3)?		X	
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditures next year?	4	
5 Taxable amount of lobbying and political expenditures. See instructions	5	

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

PART II-B, LINE 1, LOBBYING ACTIVITIES:

BIRCH FAMILY SERVICES IS A MEMBER OF THE IAC AND THE NYC COALITION FOR

CHILDREN WITH SPECIAL NEEDS. AS MEMBERS \$1,138 AND \$8,395

(RESPECTIVELY) OF THE ANNUAL DUES PAID REPRESENT FUNDS USED FOR

GOVERNMENT RELATIONS PRESENTATION. IN ADDITION, \$95,409 REPRESENTS

AGENCY FUNDS USED TOWARD GOVERNMENT RELATIONS, STRATEGIC PARTNERSHIP

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023

Open to Public
Inspection

Name of the organization

BIRCH FAMILY SERVICES, INC.

Employer identification number

11-2503193

Part I

Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Part II

Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
☐ Preservation of land for public use (for example, recreation or education) ☐ Preservation of a historically important land area
☐ Protection of natural habitat ☐ Preservation of a certified historic structure
☐ Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included on line 2a	2c
d Number of conservation easements included on line 2c acquired after July 25, 2006, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year

4 Number of states where property subject to conservation easement is located

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year

8 Does each conservation easement reported on line 2d above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III

Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items.

(i) Revenue included on Form 990, Part VIII, line 1 \$

(ii) Assets included in Form 990, Part X \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1 \$

b Assets included in Form 990, Part X \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2023

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply).

a ☐ Public exhibition

d ☐ Loan or exchange program

b ☐ Scholarly research

e ☐ Other _____

c ☐ Preservation for future generations

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets

to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Escrow and Custodial Arrangements Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X? ☒ Yes ☐ No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
c Beginning balance	1c 214,136.
d Additions during the year	1d 1,460,308.
e Distributions during the year	1e 1,481,731.
f Ending balance	1f 192,713.

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? ☐ Yes ☒ No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII ☐

Part V Endowment Funds Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

a Board designated or quasi-endowment _____%

b Permanent endowment _____%

c Term endowment _____%

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

(i) Unrelated organizations? ☐ Yes ☐ No

(ii) Related organizations? ☐ Yes ☐ No

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? ☐ Yes ☐ No

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		1,859,827.		1,859,827.
b Buildings		18,979,289.	7,933,301.	11,045,988.
c Leasehold improvements		7,593,399.	4,850,627.	2,742,772.
d Equipment		1,552,449.	833,519.	718,930.
e Other		2,659,610.	2,436,852.	222,758.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, line 10c, column (B))				16,590,275.

Part VII Investments - Other Securities

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, line 12, col. (B))		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, line 13, col. (B))		

Part IX Other Assets

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) ASSETS LIMITED IN USE	139,640.
(2) RIGHT-OF-USE ASSETS, OPERATING LEASES	14,711,047.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, line 15, col. (B))	14,850,687.

Part X Other Liabilities

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) DUE TO GOVERNMENTAL AGENCIES	5,922,352.
(3) OPERATING LEASES	15,752,931.
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, line 25, col. (B))	21,675,283.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII ... ☒

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	89,408,829.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	1,100,684.
b	Donated services and use of facilities	2b	593,550.
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	1,694,234.
3	Subtract line 2e from line 1	3	87,714,595.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	78,520.
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	78,520.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	87,793,115.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	88,115,667.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	593,550.
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	593,550.
3	Subtract line 2e from line 1	3	87,522,117.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	78,520.
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	78,520.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	87,600,637.

Part XIII Supplemental Information

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART IV, LINE 1B:

BANK ACCOUNTS ARE MAINTAINED BY THE PROGRAMS WHERE THE INDIVIDUALS RESIDE.

EACH INDIVIDUAL HAS A BANK LEDGER AND IN-HOUSE LEDGER. THE BANK LEDGER

RECORDS ALL THE DEPOSITS AND WITHDRAWALS THAT TAKE PLACE IN THE BANK

ACCOUNT. THE IN-HOUSE LEDGER PROVIDES THE DETAIL ON HOW THE INDIVIDUAL

SPENDS MONEY THAT IS WITHDRAWN FROM HIS/HER ACCOUNT.

PART X, LINE 2:

MANAGEMENT EVALUATED BIRCH'S TAX POSITIONS AND CONCLUDED THAT BIRCH HAD

TAKEN NO UNCERTAIN TAX POSITIONS THAT REQUIRE ADJUSTMENT TO THE FINANCIAL

STATEMENTS TO COMPLY WITH THE PROVISIONS OF THE FINANCIAL ACCOUNTING

STANDARDS BOARD ("FASB") ACCOUNTING STANDARDS CODIFICATION ("ASC") NO.

Part XIII Supplemental Information *(continued)*

740.

Department of the Treasury
Internal Revenue Service

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023

Open to Public Inspection

Name of the organization

BIRCH FAMILY SERVICES, INC.

Employer identification number

11-2503193

Part I

Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- a** ☐ Mail solicitations
- b** ☐ Internet and email solicitations
- c** ☐ Phone solicitations
- d** ☐ In-person solicitations
- e** ☐ Solicitation of non-government grants
- f** ☐ Solicitation of government grants
- g** ☐ Special fundraising events

2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?

☐ Yes☐ **No**

b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
Total						

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		GALA (event type)	5K (event type)	1 (total number)	
Revenue	1 Gross receipts	267,180.	108,965.	70,635.	446,780.
	2 Less: Contributions	197,855.	108,965.	52,555.	359,375.
	3 Gross income (line 1 minus line 2)	69,325.		18,080.	87,405.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses	96,492.	16,567.	45,366.	158,425.
	10 Direct expense summary. Add lines 4 through 9 in column (d)				158,425.
	11 Net income summary. Subtract line 10 from line 3, column (d)				-71,020.

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	7 Direct expense summary. Add lines 2 through 5 in column (d)				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d)				

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? ☐ Yes ☐ No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? ☐ Yes ☐ No

b If "Yes," explain: _____

- 11** Does the organization conduct gaming activities with nonmembers? ☐ Yes ☐ No
- 12** Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No
- 13** Indicate the percentage of gaming activity conducted in:
- | | | |
|--------------------------------------|------------|---|
| a The organization's facility | 13a | % |
| b An outside facility | 13b | % |
- 14** Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name _____

Address _____

- 15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No

b If "Yes," enter the amount of gaming revenue received by the organization \$ _____ and the amount of gaming revenue retained by the third party \$ _____

c If "Yes," enter name and address of the third party:

Name _____

Address _____

- 16** Gaming manager information:

Name _____

Gaming manager compensation \$ _____

Description of services provided _____

☐ Director/officer ☐ Employee ☐ Independent contractor

- 17** Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year \$ _____

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

Part IV	Supplemental Information <i>(continued)</i>
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[illegible]

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest
Compensated Employees
Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
Attach to Form 990.
Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023

Open to Public
Inspection

Name of the organization

BIRCH FAMILY SERVICES, INC.

Employer identification number

11-2503193

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input checked="" type="checkbox"/> Independent compensation consultant | <input checked="" type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

a Receive a severance payment or change-of-control payment?

b Participate in or receive payment from a supplemental nonqualified retirement plan?

c Participate in or receive payment from an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a The organization?

b Any related organization?

If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a The organization?

b Any related organization?

If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

Yes No

1b

2

4a

4b

4c

5a

5b

6a

6b

7

8

9

X

X

X

X

X

X

X

X

X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2023

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) MATTHEW STURIALE PRESIDENT/CEO	(i)	480,107.	60,000.	7,943.	17,242.	10,181.	575,473.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) JOSHUA SCHER CFO	(i)	334,199.	35,000.	0.	11,829.	24,148.	405,176.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) BRIDGET WALDREN EVP	(i)	246,739.	20,000.	0.	8,301.	9,801.	284,841.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) SAMANTHA NOTTINGHAM CHIEF DEVELOPMENT OFFICER	(i)	211,607.	0.	0.	7,240.	10,598.	229,445.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) BRIAN CELARDO CIO/SECURITY OFFICER	(i)	183,926.	7,500.	0.	6,393.	23,543.	221,362.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) EILEEN BERG COMPLIANCE OFFICER	(i)	172,770.	0.	0.	5,780.	9,715.	188,265.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) NATHALIA BERGER SVP OF HUMAN RESOURCES	(i)	183,216.	0.	0.	3,035.	444.	186,695.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) ZENA O GUCCIARDO QUALITY ASSURANCE ASSOCIATE	(i)	185,310.	0.	0.	0.	0.	185,310.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) LISA GILDAY COO	(i)	149,920.	10,000.	0.	7,107.	81.	167,108.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 7:

PERFORMANCE BASE AWARDS, APPROVED BY THE BOARD OF DIRECTORS AND REVIEWED BY
THE COMPENSATION COMMITTEE, ARE PAID TO OFFICERS AND KEY MANAGERS BASED ON
PERFORMANCE REVIEWS.

Supplemental Information on Tax-Exempt Bonds
Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions,
explanations, and any additional information in Part VI.
Attach to Form 990. Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2023
Open to Public
Inspection

Name of the organization

BIRCH FAMILY SERVICES, INC.

Employer identification number
11-2503193

Part I	SEE PART VI FOR COLUMN (F) CONTINUATIONS											
(a) Issuer name		(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pooled financing	
							Yes	No	Yes	No	Yes	No
A	DORMITORY AUTHORITY OF THE STATE OF NY	14-6000293	649907L19	03/13/13	1,313,212.	RENOVATING AND EQUIPPING FACILIT		X		X	X	
B	DORMITORY AUTHORITY OF THE STATE OF NY	14-6000293	6499075C2	02/11/15	1,453,777.	RENOVATING AND EQUIPPING FACILIT		X		X	X	
C												
D												

Part II		Proceeds							
		A		B		C		D	
1	Amount of bonds retired	921,189.		1,453,777.					
2	Amount of bonds legally defeased								
3	Total proceeds of issue	1,313,212.		1,453,777.					
4	Gross proceeds in reserve funds	69,094.		62,652.					
5	Capitalized interest from proceeds								
6	Proceeds in refunding escrows								
7	Issuance costs from proceeds	26,264.		29,076.					
8	Credit enhancement from proceeds								
9	Working capital expenditures from proceeds								
10	Capital expenditures from proceeds	1,217,854.		1,362,049.					
11	Other spent proceeds								
12	Other unspent proceeds								
13	Year of substantial completion	2013		2014					
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a refunding issue of tax-exempt bonds (or, if issued prior to 2018, a current refunding issue)?		X		X				
15	Were the bonds issued as part of a refunding issue of taxable bonds (or, if issued prior to 2018, an advance refunding issue)?		X		X				
16	Has the final allocation of proceeds been made?	X		X					
17	Does the organization maintain adequate books and records to support the final allocation of proceeds?	X		X					

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule K (Form 990) 2023

Part III Private Business Use

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds?		X		X				
2 Are there any lease arrangements that may result in private business use of bond-financed property?		X		X				
3a Are there any management or service contracts that may result in private business use of bond-financed property?		X		X				
b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of bond-financed property?		X		X				
d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? ...								
4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government00 %		.00 %					
5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government00 %		.00 %					
6 Total of lines 4 and 500 %		.00 %					
7 Does the bond issue meet the private security or payment test?		X		X				
8a Has there been a sale or disposition of any of the bond-financed property to a non-governmental person other than a 501(c)(3) organization since the bonds were issued?		X		X				
b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of								
c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2?								
9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2?	X		X					

Part IV Arbitrage

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate?		X		X				
2 If "No" to line 1, did the following apply?								
a Rebate not due yet?		X		X				
b Exception to rebate?		X		X				
c No rebate due?	X		X					
If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed								
3 Is the bond issue a variable rate issue?		X		X				

Part IV Arbitrage (continued)

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
4a Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue?		X		X				
b Name of provider								
c Term of hedge								
d Was the hedge superintegrated?								
e Was the hedge terminated?								
5a Were gross proceeds invested in a guaranteed investment contract (GIC)?		X		X				
b Name of provider								
c Term of GIC								
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
6 Were any gross proceeds invested beyond an available temporary period?		X		X				
7 Has the organization established written procedures to monitor the requirements of section 148?	X		X					

Part V Procedures To Undertake Corrective Action

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
Has the organization established written procedures to ensure that violations of federal tax requirements are timely identified and corrected through the voluntary closing agreement program if self-remediation isn't available under applicable regulations?	X		X					

Part VI Supplemental Information. Provide additional information for responses to questions on Schedule K. See instructions.**SCHEDULE K, PART I, BOND ISSUES:**

(A) ISSUER NAME: DORMITORY AUTHORITY OF THE STATE OF NY

(F) DESCRIPTION OF PURPOSE: RENOVATING AND EQUIPPING FACILITY

(A) ISSUER NAME: DORMITORY AUTHORITY OF THE STATE OF NY

(F) DESCRIPTION OF PURPOSE: RENOVATING AND EQUIPPING FACILITY

SCHEDULE K, PART IV, ARBITRAGE, LINE 2C:

(A) ISSUER NAME: DORMITORY AUTHORITY OF THE STATE OF NY

DATE THE REBATE COMPUTATION WAS PERFORMED: 12/31/2023

(A) ISSUER NAME: DORMITORY AUTHORITY OF THE STATE OF NY

DATE THE REBATE COMPUTATION WAS PERFORMED: 12/31/2020

PART IV, Q2C

FOR 2013, DASNY STAFF PERFORMED ARBITRAGE REBATE CALCULATIONS IN 2024.

FOR 2015, DASNY STAFF PERFORMED ARBITRAGE REBATE CALCULATIONS IN 2020.

SCHEDULE O
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.
Attach to Form 990 or Form 990-EZ.
Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2023

Open to Public
Inspection

Name of the organization

BIRCH FAMILY SERVICES, INC.

Employer identification number

11-2503193

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

MET BY THE PUBLIC SCHOOL SYSTEM. THE BIRCH ANNEX IN WASHINGTON HEIGHTS
SERVES CHILDREN AGES 5-8 YEAR WITH AUTISM.

FORM 990, PART VI, SECTION B, LINE 11B:

FORM 990 WAS PREPARED BY A NATIONALLY RENOWNED ACCOUNTING FIRM IN
CONJUNCTION WITH THE ORGANIZATION'S FINANCE DEPARTMENT. DRAFT FORM 990 WAS
REVIEWED BY THE ORGANIZATION'S PRESIDENT/CEO, CFO AND CONTROLLER AND THEN
PROVIDED TO ALL MEMBERS OF THE BOARD OF DIRECTORS IN DRAFT VIA EMAIL. THE
990 WAS REVIEWED AT A BOARD MEETING GIVING MEMBERS AN OPPORTUNITY TO
COMMENT OR MAKE INQUIRY BEFORE THE 990 WAS FILED WITH INTERNAL REVENUE
SERVICE.

FORM 990, PART VI, SECTION B, LINE 12C:

ALL EMPLOYEES AND BOARD MEMBERS OF BIRCH FAMILY SERVICES HAVE AN OBLIGATION
TO CONDUCT BUSINESS WITHIN GUIDELINES THAT PROHIBIT ACTUAL OR POTENTIAL
CONFLICTS OF INTEREST. EMPLOYEES AND BOARD MEMBERS ARE REQUIRED TO DISCLOSE
ANY ACTUAL OR POTENTIAL CONFLICT OF INTEREST AND SEEK GUIDANCE FROM THE
COMPLIANCE OFFICER ON HOW TO HANDLE THE SITUATION. BOARD MEMBERS AND
MANAGEMENT EMPLOYEES WILL COMPLETE A CONFLICT OF INTEREST DISCLOSURE
STATEMENT TO REPORT ANY POTENTIAL CONFLICT OF INTEREST ON AN ANNUAL BASIS.
BUSINESS DEALINGS WITH OUTSIDE ENTITIES SHOULD NOT RESULT IN UNUSUAL GAIN
FOR THOSE ENTITIES, BIRCH BOARD MEMBERS AND EMPLOYEES. BECAUSE OF THE ABOVE
STATEMENT, IF A CONFLICT ARISES, BIRCH EVALUATES THE POTENTIAL GAIN ON A
CASE BY CASE BASIS BEFORE DETERMINING IF THE BOARD MEMBER OR EMPLOYEE IN
QUESTION CAN BE ALLOWED TO PARTICIPATE.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990) 2023

LHA 332211 11-14-23

16000513 144198 126902.

2023.05070 BIRCH FAMILY SERVICES, IN 126902.1

Name of the organization

BIRCH FAMILY SERVICES, INC.

Employer identification number

11-2503193

MEMBERS OF THE BOARD OF DIRECTORS, EMPLOYEES AND CONTRACTORS MUST SEEK GUIDANCE AND APPROVAL FROM APPROPRIATE MANAGEMENT PERSONNEL PRIOR TO PURSUING ANY BUSINESS OR PERSONAL ACTIVITY THAT MAY CONSTITUTE A CONFLICT OF INTEREST AND MUST MAKE A DISCLOSURE OF ANY POTENTIAL BUSINESS OR PERSONAL ACTIVITY THAT MAY CONSTITUTE A CONFLICT OF INTEREST TO THE COMPLIANCE OFFICER, AND OTHER MEMBERS OF THE AUDIT COMMITTEE IN THE EVENT THAT THE COMPLIANCE OFFICER IS THE INDIVIDUAL ENGAGING IN SUCH POTENTIAL BUSINESS OR PERSONAL ACTIVITY THAT MAY CONSTITUTE A CONFLICT OF INTEREST.

FORM 990, PART VI, SECTION B, LINE 15:

THE BOARD'S COMPENSATION COMMITTEE WAS CREATED TO COMPLY WITH APPLICABLE COMPENSATION LAWS AND BEST PRACTICES. THE COMMITTEE REVIEWED A DETAILED INDEPENDENT STUDY OF THE AGENCY'S EXECUTIVE LEVEL POSITIONS. AFTER DUE DELIBERATION WITH SUBSTANTIATED STUDY RESULTS, THE COMMITTEE DETERMINED COMPENSATION FOLLOWING COMPARISON WITH LOCAL AGENCIES HAVING A COMPARABLE MIX OF SERVICES AND FUNDING SOURCES. THE COMMITTEE CONCLUDED THAT THE COMPENSATION TO EXECUTIVES OF BIRCH FAMILY SERVICES IS JUSTIFIED BY THE QUALITY OF THEIR JOB PERFORMANCE, THEIR YEARS OF EXPERIENCE AND THE BROAD SCOPE OF THEIR DUTIES, THE DIVERSITY AND COMPLEXITY OF THE PROGRAMS AND SERVICES THEY MANAGE, THE FINANCIAL RESOURCES OF THE AGENCY, AND DULY DILIGENT PERIODIC REVIEWS BY THE COMMITTEE OF EXECUTIVE COMPENSATION IN RELATION TO LIKE POSITIONS IN COMPARABLE AGENCIES.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION MADE ITS GOVERNING DOCUMENTS, CONFLICTS OF INTEREST POLICY AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST.

Name of the organization

BIRCH FAMILY SERVICES, INC.

Employer identification number

11-2503193

FORM 990, PART IX, LINE 11G, OTHER FEES:

CONTRACTED SERVICES:

PROGRAM SERVICE EXPENSES 8,415,192.

MANAGEMENT AND GENERAL EXPENSES 477,974.

FUNDRAISING EXPENSES 157.

TOTAL EXPENSES 8,893,323.

PROFESSIONAL FEES:

PROGRAM SERVICE EXPENSES 117,074.

MANAGEMENT AND GENERAL EXPENSES 540,949.

FUNDRAISING EXPENSES 1,708.

TOTAL EXPENSES 659,731.

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A 9,553,054.